

190th Annual NYS Agricultural Society Forum | January 6, 2022

8 am Registration & Exhibits

8:45 am Business Meeting

9 am Morning Keynote

10:15 am What's Happening in NYS State?

12:30 pm Taste of NY Luncheon

2:15 pm Panel: Agriculture's Decarbonization Opportunities

4 pm State of Agriculture by Commissioner Richard Ball

5 pm NY's Bounty Reception

Forum Partners:

















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For questions, including planned giving opportunities and non-cash gifts, please contact Ann Shephard at ann@nysagsociety.org.

We appreciate the generosity of our donors and look forward to your support of our mission. To make a gift use the QR code below or go to www.nysagsociety.org.



www.nysagsociety.org

WELCOME & THANK YOU



Mark Modzeleski, President NYS Agricultural Society

9:30 am

Welcome to the 190th Annual Forum of the NYS Agricultural Society. To see each of you in person — advocates, decision-makers, and aspiring leaders — at this milestone event is rewarding to say the least!

Over the past two years, our industry has navigated unprecedented waters as people across the globe have struggled with a multitude of pandemic challenges. Our stakeholders in NYS have and will continue to adapt. While markets and supply will continue to ebb and flow, the forecast on climate change and how the agri-food system and natural resource industry will be impacted by emerging

policy, new technology and consumer demand is still unclear. I'm looking forward to our January 6th Forum to talk about "Growing a Greener Planet" and how agriculturists will play a concerted new role in carbon harvesting.

Thank you to our meeting volunteers and members of the NYS Ag Society Board for their hard work developing this year's program. Without the support of our many sponsors and supporters, hosting at our new venue - the Syracuse OnCenter - and honoring our many award winners would not be possible. We appreciate the many partnerships that have strengthened our Society through the decades and bring fresh new ideas and faces to our membership.

In 2022, the Ag Society will begin the new year with a new mission statement:

"To build a robust future for New York's food, agricultural and natural resource industries by providing networking and educational opportunities for its strongest advocates, decision-makers, and aspiring leaders."

If you have input to share with our leadership as we grow into this banner or would like to volunteer in some capacity, please contact me at markmod1996@gmail.com

Photography Schedule for Honorees Location: Meeting Room 1

Business of the Year

9:45 am **Century & Bicentennial Farm Award** 10:30 am Ag Promotion Award 10:45 am **Distinguished Service Citation** 11 am Farm Safety Award 11:15 am Cap Creal Journalism Award 11:30 am NYS Ag Society and Foundation board members, **Ambassador Scholars** 1:30 pm **Next Generation Farmer** 1:45 pm NYS FFA Chapter of the Year



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Visit the NYS Agricultural Society online at: www.nysagsociety.org

For questions, contact: Ann Noble Shephard 315-727-5449 • ann@nysagsociety.org



MEET OUR SPEAKERS

A.G. Kawamura

A.G. is a third generation produce grower and shipper from Orange County, CA. He has a lifetime of experience working within the shrinking rural and urban boundaries of Southern CA. He is a former Secretary of the CA Department of Food and Agriculture and is founding co-chair of Solutions from the Land, a nationally recognized non-profit that is developing innovative and sustainable climate smart collaborations for 21st century agriculture.



A.G. Kawamura

What's Happening in NYS?

Suzanne Hunt has nearly two decades of experience solving problems in energy, agriculture, transportation, and the environment. In 2015, she relocated from Washington D.C. to the Finger Lakes to help run her family's seventh generation farm and 40-year-old wingry, and to help accelerate of



Suzanne Hunt

help run her family's seventh generation farm and 40-year-old sustainable winery, and to help accelerate climate action in her home state.

Brian Steinmuller is the
Assistant Director of the Division
of Land and Water Resources,
Soil and Water Conservation
Committee Unit of the NYS
Department of Agriculture and
Markets. Guiding 58 County
Soil and Water Conservation Districts, the
committee also administers the state's Agricultural
Environmental Management, Agricultural
Nonpoint Source Abatement and Control, Climate
Resilient Farming and the State Aid to Soil and
Water Conservation Districts programs.

Panel Discusses Agricultural Decarbonization Opportunities

Benjamin Houlton is the Ronald P. Lynch Dean of the College of Agriculture and Life Sciences. He is a professor in the Departments of Ecology and Evolutionary Biology and of Global Development. His research interests include global ecosystem processes, climate change solutions, and agricultural sustainability. As founding co-chair of the California Collaborative for Climate Change Solutions, Ben



Benjamin Houlton

works with key institutions to accelerate the translation of research into practical climate solutions. He also directs more than 100 acres of farmland carbon sequestration projects to improve yields and create new financial markets for farmers and ranchers.

Tristan Brown is an Associate Professor of Energy Resource Economics and Director of the Bioeconomy Development Institute at SUNY College of Environmental Science & Forestry. He is a member of the New York Climate Action Council's Energy-Intensive and Trade-Exposed Industries advisory panel and Bioenergy subgroup.



Tristan Brown

Aaron Ristow of American Farmland Trust leads the Genesee River Watershed Demo Farm Network, a partnership with 11 farm operations to support the adoption of regenerative farming practices in NY's Genesee River Watershed. AFT collaborators include the USDA Natural Resources Conservation Service, the Great Lakes Restoration Initiative, and the NY Farm Viability Institute.



Aaron Ristow

Commissioner Ball's State of Agriculture Address

Commissioner Richard Ball
of the NYS Department of
Agriculture and Markets will
provide his annual State of
Agriculture Address. Hear about
the State's ongoing efforts to
help NY's farmers and agricultural
businesses overcome today's
climate and marketplace challenges.



Richard Ball

Tinia Pina is the founder and CEO of Re-Nuble, Inc., an agricultural technology company headquartered in NYC which uses organic cycling science™ technology to transform unrecoverable vegetative food byproducts into a platform of sustainable technologies for soilless farming.



Tinia Pina

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PRESIDENT / FINANCIAL ADVISOR

OFFICE: 315.530.1880 CELL: 315.243.5660

EMAIL: MMODZELESKI@LWAOFNY.COM

JEFFREY J. CHAPMAN, CLU[®], CHFC[®]

PARTNER / FINANCIAL ADVISOR

OFFICE: 315.530.1880 CELL: 315.256.5784

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ALPHA ZETA AG DAY 2021









Ag Day 2021, presented by Alpha Zeta Fraternity, celebrates the hard work of farmers and the exciting innovations in the agricultural field. Alpha Zeta thanks Pawsabilities, Yes! Apples, and the many sponsors and alumni for their generous donations!

AG PROMOTION AWARD

Recognizing individuals and groups for their efforts to improve the understanding of agriculture in NYS.







CORNELL COOPERATIVE EXTENSION and AMERICAN FARMLAND TRUST

Cornell Cooperative Extension (Northwest NY Dairy, Livestock and Field Crops Team) and American Farmland Trust (AFT) have formed a unique partnership. Their objective was to develop effective outreach tools to help bridge the gap between farmers and landowners with residents of local watersheds and beyond. The collaboration has produced an amazing photo essay which celebrates agriculture and highlights the industry's commitment to conserving our natural resources now and for generations to come.

AFT first identified conservation information gaps and production barriers that were inhibiting producer adoption of certain soil health practices. Working through a grant received from the Great Lakes Protection Fund (GLPF) that focuses on implementation of sustainable agricultural practices, CCE-NWNY was able to help farmers implement new conservation practices.

Early success prompted GLPF to offer AFT and CCE-NWNY additional funding to document project outcomes, uniquely highlighting the passion of landowners and farmers for protecting land and water resources. A photo exhibit and on-line photo essay was developed by documentarian and storytelling photographer, Rebecca Drobis. Team members worked with over 30 subjects from 10 farms to gather farm images.

The "Our Farmers, Our Water, Our Future" traveling display premiered at the Arts Council of Wyoming County during August and September 2021. Postcards and brochures encourage visitors to view the online essay and stories of the 10 farms. It has received national attention, and viewings of the display at the Arts Council Gallery have prompted further conversations in learning circles of the important role that farmers and agriculture have in soil conservation and water quality.

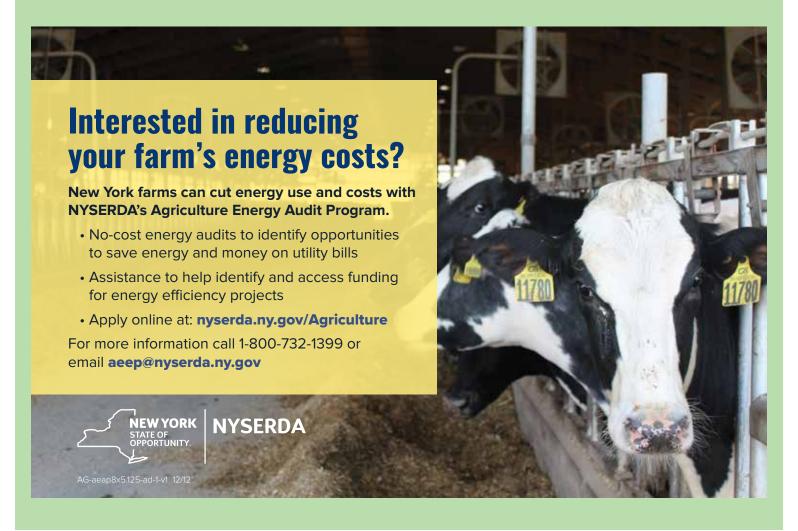
To view the online photo essay, go to: https://farmland.org/greatlakes/

Thank you to our Ag Promotion Award sponsors.









BUSINESS OF THE YEAR AWARD

Recognizing an agribusiness for the quality, leadership and innovation they demonstrate that enhances the integrity of the agricultural industry.







RL JEFFRES & SONS, INC. Wyoming, NY

The Jeffres family operates a diversified farming business in Western NY. The farm began at this location in 1914 and is currently operated by fourth generation brothers Jim and Tom Jeffres, their sons Chris and Jack, and Tom's daughter Kristi. Jim and Tom's mother, Shirley, retains ownership.

The family operates multiple enterprises. The original business is RL Jeffres & Sons, Inc. which was incorporated in 1982. They raise a mix of 15 crops on 10,000+ acres spanning three counties, including dairy forages, grain crops, processing vegetables, and an organic rotation. As a former winner of the NYS Agriculture Environmental Award, the farm makes extensive use of grass filter strips, riparian buffers, crop rotation, and cover crops. The farm performs a significant amount of custom tillage, planting, and manure spreading locally.

One of two custom pea harvesters in NYS, the Jeffres have harvested peas since the 1970s. It owns four tracked pea harvesters which can service 4,000+/- acres of green peas annually. Operating 24/7 with its own crew and equipment, harvesting takes place over six weeks beginning in June.

Pod Squad LLC was formed in 2005 and has grown into a mid-size trucking company handling forage, grain, fertilizer, manure, lime, food waste, and more. Chris Jeffres oversees this enterprise which developed out of the crop farm. It has its own shop and employees. Chris also manages Kersch's Ag Lime LLC, which began in 2015. Kersch's Ag Lime sells and brokers lime for ag use across much of NY.

Navillus Irrigation LLC was formed in 2007 when the business was purchased. Jack Jeffres represents this business in sales. Jack is also overseeing remodeling of an old farmstead that will become a wedding barn venue — the Brooksholm LLC — the Jeffres newest venture.

The Jeffres are quick to acknowledge the support, dedication, and expertise of their employees. Collectively they employ 50 people year-round and 20 part-time. One third of staff have been with the family over 10 years. Several non-family employees are in key management roles.

The Jeffres support numerous fundraisers for local organizations, clubs, and charities. For 12 years they have sponsored a \$500 scholarship to college bound seniors in the Pavilion Central School District.

Thank you to our Business of the Year Award sponsors.







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"CAP" CREAL JOURNALISM AWARDS
For over 40 years, the "Cap" Creal Journalism Award has recognized well-written, informative and timely news stories about NY agriculture. The award is named after farmer, NYS Agricultural Society member and Assemblyman, Harold "Cap" Creal. Each honoree receives a \$100 cash award as a token of our appreciation.

PRINTED NEWS STORY:

Troy Bishopp Country Folks "Stress management for women in agriculture"

PRINTED FEATURE STORY:

David Sit Finger Lakes Times "The Wine Ranger: The August that almost killed the Finger Lakes wine industry (but spawned a new one instead)"

PRINTED SERIES:

David Sit Finger Lakes Times "The Wine Ranger"

EDITORIAL:

Dean Benjamin Houlton The Hill "Our food supply is under threat from climate extremes: Congress must act to save it"

AUDIO/VIDEO NEWS CLIP:

WIVT - Binghamton Food and Farm Showcase: Trinity Valley Farm

AUDIO/VIDEO FOR THE INTERNET:

Jefferson County Agricultural Economic Development YouTube "This milk is for you!"

BLOGS/ONLINE FEATURE:

Troy Bishopp OnPasture.org "What is the true meaning of grazing"

PHOTO (below):

Troy Bishopp



Thank you to our "CAP" Creal Journalism Award sponsor. GAMMA RHO

ALPHA GAMMA RHO

ZETA CORNELL UNIVERSITY

Alpha Gamma Rho is the premier national agricultural fraternity committed to fostering the highest values and providing each brother with superior lifelong personal development and professional success. For over a century, Zeta Chapter at Cornell University has been growing leaders for the agricultural and food industry, and local communities. Zeta's brotherhood is now over 1,200 members strong. Undergraduate members are active inside and outside the classroom.



AFP is a proud sponsor of the Cap Creal Journalism Awards in honor of brother, farmer, NYS Fair Director & member of the NYS Assembly Harold "Cap" Creal.







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CENTURY FARM AWARDS

To receive NYS Century Farm status, a farm must be in continuous operation by the same family on the same property for 100 years or more. For many years, NYS Ag Society volunteers have chosen to alternate recognition of Century farms annually based on East/West status, using Interstate Route 81 as the boundary between regions. Breaking our tradition in 2022, our three honorees represent multiple regions of NYS, including the Hudson Valley, Southern Tier, and Central New York.





DELANEY FARMS
Established 1915 by James Delaney
Town of Syracuse,
Onondaga County

Already dairying with his son Bernard in Bear Swamp at the south end of Skaneateles Lake, James Delaney purchased a 107-acre farm (80 tillable) on West Seneca Turnpike in 1915. During the winter of 1916, they moved their herd and belongings to the new farm over the frozen lake by mule and wagon. One-hundred seven years later, the once rural farm is surrounded by residential properties, but retains its beautiful views of the city of Syracuse and the hills of Cherry Valley.

Milking cows and growing feed in the early years, Bernard's son Peter was born and eventually joined the farm as a third-generation owner/operator. James passed away in 1954 and Peter's son David joined the business. In

Flace love and a second second

1974, fire destroyed three of four barns. Although rebuilt, the dairy operation was shuttered.

Field crops and young stock were raised on Delaney Farms until 1984, when the livestock was sold. While continuing to grow crops, David's wife JoAnn joined the operation. Greenhouses were added to produce vegetable and ornamental plants for sale. The farm also diversified into growing sweet corn and other vegetables to sell at their farm stand and local farmers' markets. David's sons Eric and Marc joined Delaney Farms, and the business continues to diversify by adding more plants and vegetable varieties. The family has also added delivery options to other retail operations and farm to table restaurants. Today Eric and Marc run the day-to-day operation, and there is a transition plan in place so that Delaney Farms can become a fifth-generation farm.

The farm is a member of Farm Bureau; has worked with Cornell Cooperative Extension of Onondaga County, USDA FSA, NYS Ag & Markets, and the local Soil & Water Conservation District. The Delaney family are involved with the CNY Regional Market Authority Board of Directors, Cornell Cooperative Extension of Onondaga County Grower Advisory Committee, NYS IPM Grower Advisory Committee, the Onondaga County Sewage Sludge Advisory Committee, and US Figure Skating.



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Connect with us!

Dr. Tom Overton

Director, PRO-DAIRY Professor and Chair, Department of Animal Science tro2@cornell.edu

Lauren Augello

Dairy Farm Business Management leh99@cornell.edu

Kathy Barrett

Statewide Dairy Educational Programs Online Education kfb3@cornell.edu

Julie Berry

Communications Manager jrb7@cornell.edu

Debbie Grusenmeyer

Dairy Youth Programs djc27@cornell.edu

Jason Karszes

Dairy Farm Business Management jk57@cornell.edu

Joe Lawrence

Dairy Forage Systems jrl65@cornell.edu

Dr. Robert Lynch

Herd Health and Management rlynch@cornell.edu

Mary Kate MacKenzie

Dairy Farm Business Management mkw87@cornell.edu

Caroline Potter

Dairy Advancement Program cjh42@cornell.edu

Barry Putnam

Dairy Farm Business Management bp356@cornell.edu

Lauren Ray

Dairy Environmental Systems ler25@cornell.edu

Tim Terry

Farm Strategic Planning txt2@cornell.edu

Peter Wright

Dairy Environmental Systems pew2@cornell.edu

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CENTURY FARM AWARDS





DONDEREWICZ FARM
Purchased 1920 by
Valentine & Mary
Donderewicz
Town of Savona,
Steuben County

In 1920, Polish immigrants Valentine and Mary Donderewicz purchased 284 acres outside of the village of Savona, NY to build a sustainable future for their family. Nestled in the foothills of the Appalachians, the farm grew potatoes, livestock, poultry and hay. The farm is currently operated by Susan Donderewicz and her daughter Elizabeth, and encompasses over 600 acres of forest, grazing pasture, apple orchard, wetlands, and fields designated for hay production.

While Susan manages financial planning, Elizabeth provides operational support and strategic planning. Angus and Hereford cattle are grass-fed and allowed to develop free-range from birth to finish. The apple orchard has 300 trees that are expected to reach full maturity in the next two to three years.



The farm also grows multiple organic crops for sale, including garlic, asparagus, and maple syrup. Product diversification has been a key strategic objective for the last 10 years.

The family has worked closely with other farms, Cornell Cooperative Extension (CCE) of Steuben County, and NY Farm Bureau. Through CCE, the farm obtained a NYS STIPE Grant in 2016 that enabled the operation to launch the orchard, rebuild fence lines, and re-establish sustainable water sources for cattle.

Susan serves on the local Farm Bureau board of directors and is a member of the Steuben County League of Women Voters. Elizabeth is a volunteer for the Campbell-Savona School Audit Committee, a member of the Georgetown University Alumni Association Interview Panel, and is a Cornell University Recruiting/Networking volunteer.

Diligence, ingenuity, and perseverance has kept this family farm strong for over 100 years. The operation has adapted to significant industrial, technological, and socioeconomic changes by embracing an open perspective to operational transformation. Education, environmental stewardship, community engagement, and keeping the family business strong for the benefit of future generations are core values of Donderewicz Farm.

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CENTURY FARM AWARDS





SNYDER FARM
Established 1919 by
Walter Snyder
Town of Westerlo,
County of Albany

Walter Snyder established Snyder Farm in 1919 after serving in WWI. A diversified farm in its early years, the Snyders had a small cattle herd, layer chickens, and pigs and produced a steady supply of honey. The farm was originally 300 acres (125 tillable) and grew to 450. Located in the upper reaches of Basic Creek Valley, which supplies water to Albany and surrounding communities, Snyder Farm has a balance of upland and valley soils, nestled in the foothills of the Catskill Mountains.

Much of the farm's perishable products were sold door-to-door in Albany. As the Snyder family expanded to nine children, the farm began to produce milk and butter for local customers. When the elder Snyder boys went off to the Atlantic and Pacific fronts in World War II, the youngest son Robert (Bob) and eldest brother, John, saw to the farm's survival, growth, and success.



From his early teens, Bob continued with the farm and transitioned the dairy from milk cans to bulk tanks, small to big tractors, loose to baled hay, building the herd to 60 cows over four decades. By the 1990s, the farm had acquired two additional properties and received numerous high quality milk awards. Bob noted that one of his saddest days was when the cows left for their new home.

At age 87 and the farm's principal owner and operator, Bob continues to raise 35 beef cow-calf pairs, hay, corn, and numerous vegetable gardens. He has invested in a corral system made of recycled materials, riparian buffers along streams, and no-till for corn silage. The farm is an AEM participant. Bob has served his community as a Town Councilman for 48 years. He is a life member of the Westerlo Volunteer Fire Department and is a founding member of the Westerlo Basic Valley Fish and Game Club.

Bob hopes to see the farm outlive him and remain in agricultural production for another century. Today, daily chores are done with the help of his nephew, Michael Latham, and his family (Dawn, Morgan, and Philip). Bob always concludes successful days with his favorite slogan: "As goes the farm, so goes the nation."

Thank you to our Bicentennial & Century Farm Award sponsor



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Pat Hooker

Distinguished Service Citation



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Honoring an individual who has provided distinctive service to the agricultural industry, improving agriculture's image among the non-farming community, and fostering support, progress and success in New York's diverse agricultural arena.





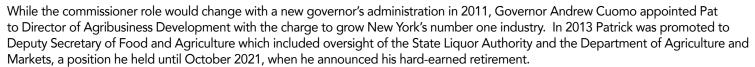
PATRICK M. HOOKER

Anyone who is familiar with Patrick Hooker knows of his ambitious, positive agenda to promote and help farmers across New York. Working tirelessly from Albany, he has helped elevate NY agriculture as a leader nationwide.

Dating back as early as elementary school, when his parents first bought their small farm in Cazenovia, NY, Pat has been infatuated with agriculture. Influential teachers and industry leaders, like Dr. Donald Butcher and Bill Magee, helped groom his career path through involvement in FFA, local government, and studies at SUNY Morrisville and Cornell University. These were the right ingredients to creating a great voice for NY agriculture over the past 37-years.

Fresh out of Cornell as an ag education major in 1984, Pat transitioned from SUNY Morrisville administration to state government, serving first as an Agricultural Advisor to Assembly Republicans. In 1986, he became Staff Director of Communications for the Senate. From 1990 until 2007 Pat worked for NY Farm Bureau. In

2007 he was appointed Commissioner of the NYS Department of Agriculture and Markets. This announcement was made during the NYS Ag Society's Annual Forum where Patrick gave a rousing and enthusiastic State of Agriculture speech.



Pat and wife, Karen, also recently retired as PR Director for Bassett Healthcare System in Cooperstown, are now full time on their family farm in Richfield Springs, NY cutting wood, tending to the sugar bush, running their saw-mill, hunting, fishing, hiking, and tackling old and new projects. They have two children — Erika and Mitchell, and a granddaughter.



Thank you to our Distinguished Service Citation Award sponsor.







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FARM SAFETY AWARD

Recognizing farm operators who have unique and successful farm safety programs that protect employees and valuable resources.





HARLEM VALLEY HOMESTEAD Wingdale, NY, Dutchess County

Harlem Valley Homestead is a livestock and produce operation owned by investor Michael Armilio. The 250-acre farm has approximately 11 employees.

Jim Carrabba, of the New York Center for Agricultural Medicine and Health (NYCAMH), nominated Harlem Valley Homestead because of their 100% commitment to employee safety. Their safety philosophy is imbedded in six words: *Safety First, People First, Safety Matters*. Since staff safety and health is paramount, the farm team goes above and beyond all required safety and health training. The greatest complement the farm receives is staff feedback stating their great appreciation to the attention given to their wellbeing. The produce season requires intensive activity, but safety is also at the forefront working with the farm's beef cattle herd, woodlot pork, and laying hens.



All staff are required to participate in annual safety training exercises. The farm has Standard Operating Procedures for heat awareness, storm preparedness, livestock handling and more and is diligent about keeping their SDS log current. The farm appreciates and gains much insight from annual safety audits conducted with NYCAMH staff. The farm also works with an OSHA representative through the employer's payroll and benefits program to provide an opportunity for staff to have a direct OSHA contact for health and safety related questions. Harlem Valley Homestead also complies with the NYS Hero Act, which requires employers to have a plan to protect employees from airborne infectious diseases. As a result, the farm has a strict COVID policy in place and has implemented a mandatory vaccination policy.

Accidents are avoided because of their strict adherence to safety rules. In the event of a near miss, staff use a root cause analysis that asks five "whys" to determine how to avoid such mishaps in the future. This allows staff members, as well as management, to fully understand why the near miss happened. Finally, farm management extends safety protections to all customers, since safety is important for everyone who comes on site. Ownership, management, and staff all agree Harlem Valley Homestead is one of the safest farms around!

Thank you to our Farm Safety Award sponsor.



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NY FFA CHAPTER OF THE YEAR

FFA has a successful track record for developing talent for the agricultural industry and contributing time and treasure to local communities. Identifying and promoting chapters of all shapes and sizes as they pursue these ideals is the mission of the NYS Agricultural Society in presenting this annual award.







INDIAN RIVER FFA
Philadelphia, NY, Jefferson County

Established in 1959, Indian River FFA continues to grow, diversify and excel. Indian River Central School is located in Philadelphia, NY and has 3,600 students PreK through 12th grade. Agriculture course offerings are driven by student interest and demand. Grants have supported a poultry coop, blueberry bushes and apple trees.

Students apply knowledge gained in the classroom through participation in Career Development Events (CDE). In 2021, Indian River placed:

- 1st in Aquaculture, Marketing Plan, and Individual Jr. Horse Evaluation
- 2nd in Food Science and Technology Team, and Livestock Evaluation (6th, 8th, 9th Place Individuals)
- 3rd in Meat Evaluation and Technology (1st and 2nd place Individual), Poultry Evaluation (1st, 3rd, 4th Individual) and Milk Quality and Products (9th Place Individual).

CDEs not only expose students to the professional expertise needed to be successful in industry, but also encourages development of important team building skills that are necessary in any workplace.

Indian River continues to lead NYS FFA chapters in total number of Proficiency Applications, and in 2021 alone, had 10 winners. Fourteen students also earned the Empire State Degree, the highest degree awarded by the NYS FFA Association. In 2020, the Chapter had a record number of American Degrees (6 recipients), the largest in program history. Over a dozen students are on track to receive their American Degree in 2022.

Developing leadership skills through participation in Leadership Development Events (LDE) is another key component of the Indian River FFA program. These activities, including public speaking and the LDE employment interview, help prepare students for the workforce after graduation. Despite competing virtually in 2021, Macie Shoen was 2nd Place Finisher NYS FFA Senior Creed Speaker and Hunter Hoffman won 4th Place NYS FFA Senior Extemporaneous Speaker.

As chapter advisors, Nichole Hirt and Joe Fults help guide student driven activities. Community service projects include:

Thank a Farmer Holiday Platters – Indian River FFA members nominate a producer or agriculturist to receive a thank you note and platter of holiday treats. Students then deliver these goods in person to show their appreciation.

December Dairy Drive – A multi-community, annual event which distributes milk to local food pantries. Most recently Indian River successfully distributed 167 gallons to seven food pantries.

A Junior High Indian River Chapter was formed in 2010 and membership has grown annually.

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T&S CROP SERVICE Warsaw, NY, Wyoming County

T&S Crop Service founder Tom Sheehan began his career with Na-Churs Plant Food Company as an area salesman. In 1985 he took a leap of faith and ventured out on his own. With a single pickup up truck equipped with a small spray rig, Tom began cold calling on farms. He soon acquired some of his first and most loyal customers, many of whom are still T&S customers today.

Much to his neighbors' surprise, T&S Crop Service was born on a residential street in Warsaw, NY. Originally operating out of his home with his wife Kay and two small children, Tom quickly upgraded to what seemed at the time a state of the art 500-gallon GVM spray truck. After some years, the Prowl-stained driveway was becoming an eye-sore and Tom decided to expand. T&S relocated to a commercial building where he shared space with his father's school bus company: Sheehan Bus Service. Kay opened a small nursery: The Garden Store.



In 1996, T&S incorporated and began construction of an official home base on the land and farm where Tom and his eight siblings grew up. With the help of Kay and his brother John, Tom built his first warehouse and shop. Over the next decade, Tom and Kay's son Seth graduated from the University of Buffalo and returned to Warsaw to help support the family business. Seth soon became an Apprentice Applicator and eventually a licensed Commercial Applicator all while learning the art of purchasing and selling fertilizer, crop protection products and seed. In 2013, the family welcomed Tom's nephew Mark to the team as an expert welder. Mark's welding experience helped facilitate key expansion of fertilizer and crop protection storage and fill space.

The T&S family lost their husband, father, leader and friend suddenly in 2018. This devastating loss brought daughter Erin and her husband George back to the business.

T&S Crop Service has continued to grow under the leadership of the second generation. They have over 36,000 square feet of storage and filling space, operate six John Deere sprayers, two Haggie sprayers, two floaters for both liquid and dry applications and a myriad of dry and liquid trailers. In 2021, T&S Crop Service was able to apply crop protection and fertilizer to well over 130,000 acres. Construction of a 1,000,000 gallon liquid fertilizer storage tank began this fall, which will allow T&S to streamline the delivery process even further. T&S Crop Service is proud to honor Tom's legacy and support the Ag community in every way possible.

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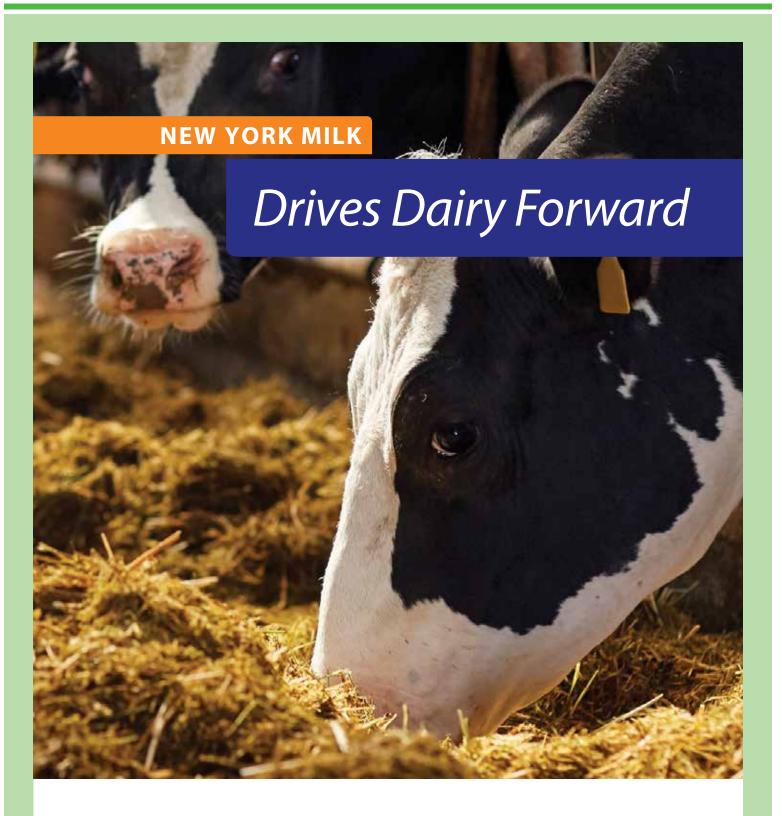
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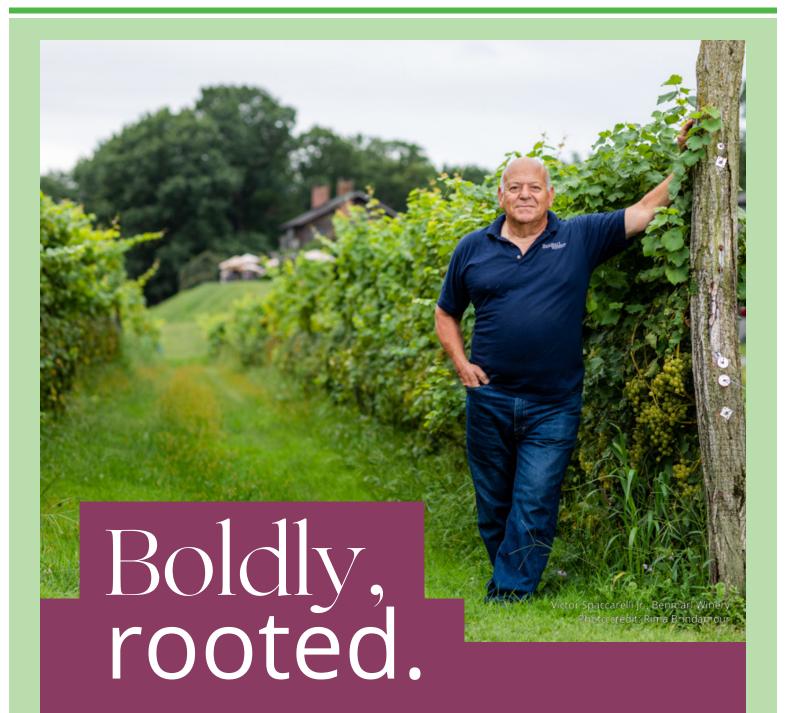
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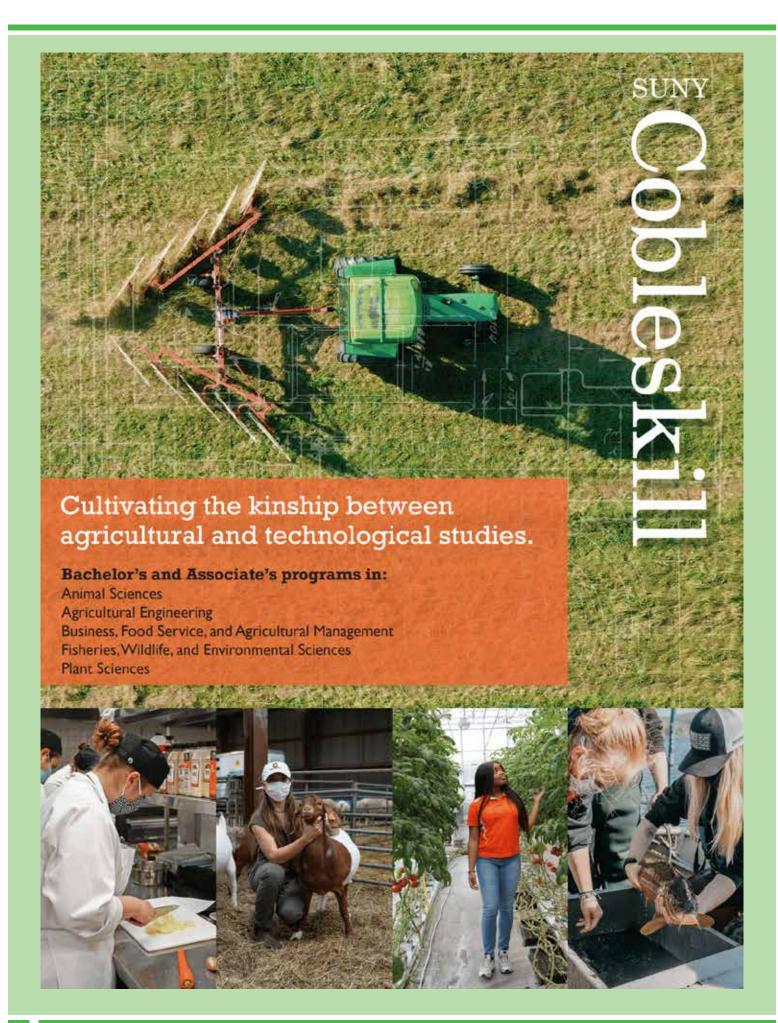


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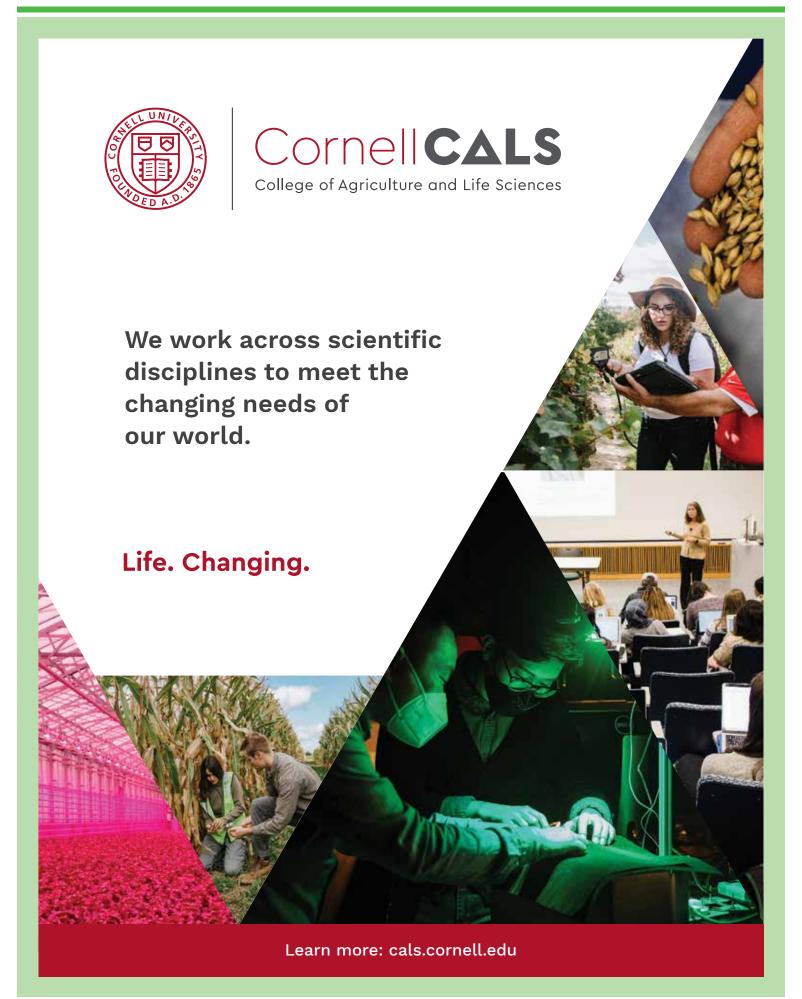
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